

# JOB ADVERTISEMENT

## TELESALES EXECUTIVE – INSIDE SALES

Industry:	Shipping/Logistics
Functional Area:	Sales and Marketing
Total Position:	2
Job Type:	Full Time/Permanent (First Shift Day)
Job Location:	Lahore
Gender:	Doesn't Matter
Minimum Education	Bachelor's Degree
Career Level:	Entry Level
HR Desk Contact	<a href="mailto:hr@orientcargo.com">hr@orientcargo.com</a> , <a href="mailto:jobs@orientcargo.com">jobs@orientcargo.com</a>

### Job Description

Orient Cargo Services seeks Telecallers or Tele Sales representatives for selling their services over the phone. Candidates are expected to make at least 25 successful calls daily. All representatives would have to search data for themselves, generate leads and sell to those leads. An ideal candidate must have at least 4 years of experience in the field of sales, with a minimum qualification of Bachelors Degree or equivalent.

You will be expected to meet and exceed sales goals, make cold calls, prospect for new customers, and build upon and service existing customers in your assigned territory or category. When calling prospects, you will need to identify the key decision makers and initiate and pursue productive, consultative relationships. You may also be required to arrange information and appointments for field sales representatives.

#### Additional Notes

- Fresher can also apply.
- Candidates having experience in telemarketing will be an added advantage.
- Candidate would have to report daily activity in company CRM and strictly comply with reporting policy of the company.

#### Timings

9:00 am to 6:00 pm (Fixed)

#### Benefits

A reasonable package of basic salary and commission will be offered. Company will also cover your health insurance.

#### EEO Statement:

Orient Cargo Services is an equal employment opportunity employer, and does not discriminate on the basis of race, color, religion, gender, sexual orientation, marital status, age, disability,

national origin, citizenship or any other protected characteristic. Orient Cargo Services is committed to diversity in its most inclusive sense.

**Skills Required:**

- Fluency in speech
- Fluency in English and Urdu
- Experience of working with ERPs and CRMs
- Experience of Business Communication
- Aggressive attitude in securing leads.
- Strong follow-up and persuasion
- Self-starter
- Go-getter attitude